Let’s Meet The Team

You Win In the Locker Room First
Navigating the 7 C’s

Graves Elementary School
Home of the Mustangs

Graves Elementary School
Creating Opportunities, Discovering Dreams, and Challenging Realities

1310 Students
92% Free and Reduced
65% ELL
152 Staff Members

Goal 1
Goal 2
Goal 3

Building a Winning Team
Learning Targets
"I think the locker room is a huge part of the football team and often is a part that’s overlooked. The chemistry in your locker room has a lot to do with how you’re going to go out there and perform."

~LARRY FITZGERALD~
Everyone Creates Your Culture

What constitutes culture?

Culture consists of the shared purpose, attitudes, values, goals, practices, behaviors and habits that define a team or organization.

What does this mean?

- During a 7 year span with the Atlanta Falcons, 22% of all games played in the NFL were decided by three or fewer points
- 45% by seven or fewer points
- Almost ½ of the games come down to final possession

VERY SMALL MARGIN FOR ERROR

"Life is a game of inches"
Al Pacino, Any Given Sunday

PG-13

LET'S DISCUSS
Culture drives expectations and beliefs. Expectations and beliefs drive behaviors. Behaviors drive habits and habits create the future.

On Any Given Day...

Culture won’t allow others to slack off and play around. It helps hold us all accountable.

What are the responsibilities for Graves?

1. Have fun, work hard, and enjoy the journey.
2. Show respect for yourself and others as a representative of Graves.
3. Do YOUR job. It is defined, but you must be prepared for it to change as needed.
4. Appropriately handle praise and feedback. Don’t get too high in praise or too low in feedback. Be the same person every day.
5. Understand that all organizational decisions aim to make the school better, stronger, and more efficient.
6. Have a positive attitude. Use positive language (both verbal and body language).

The world wasn't formed in a day, and neither were we. Set small goals and build upon them.

Culture must be built up and down.
You must have amnesia about past negative outcomes and a great memory of all the little things you did to create success.

\[ E + R = O \]

\text{an event + your response = the outcome}

You can’t change the event, but you can change your response which will change the outcome.

\text{EVENT} + \text{RESPONSE} = \text{OUTCOME}

\text{CULTURE} \text{ It must be...}

\text{BUILT}

\text{VALUED}

\text{LIVED}

\text{REINFORCED}

\text{FOUGHT FOR}
Challenging situations, daily stress, and distractions can knock us off track.

Washington Redskins 0-5 to start Joe Gibbs' first year as coach.

"You're no better than your record."
No matter is going on with school or your personal life, when you walk into the locker room you decide to impact your teammates in a positive way.

Keep a sense of urgency, focus on the desire to be great, identify what we need to do to improve, and most importantly on the process, not the outcome.

Don’t be average. Every day ask how can I be better today than I was yesterday.

Love the process and you’ll love what the process produces

Be the hardest working team you know

Know that we have NOT arrived!
Germ or **VITAMIN C?**

Every team needs something to unite them and serve as the North Star to guide them.

What unites us?

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**GRAVES ELEMENTARY VISION STATEMENT**

Graves Elementary is a school of world class educators where we are Creating Opportunities, Discovering Dreams and Challenging Realities for the success of all.

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**GRAVES ELEMENTARY MISSION STATEMENT**

Graves Elementary will produce consistent gains in student achievement by offering the rigorous academic knowledge and skills curriculum while encouraging creativity by integrating the Arts, as we prepare students for success in college, careers and beyond.

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"Never a bad day, only bad moments."
To build and have a winning team, you must have a positive culture where negativity can’t breed and grow. The sooner negativity is weeded from a team, the stronger and more positively contagious your culture and team will be.

If you are complaining, you are not leading. If you are leading, you are not complaining.
Instead of complaining, let’s focus on gratitude and appreciation for the chance to do what we love and the opportunity to get better.

Contagious Takeaways

- My team is always watching me
- They feed off my energy
- Germ or Vitamin C?
- Contagious with the Vision and Mission—
  – How can you do this with your team?
- Ask yourself, “What’s Our Rallying Cry?”